

Accomplished, energetic executive with strong leadership, collaboration, problem solving, communication and technical skills. Achievement oriented professional with 25 years of experience developing high performing teams; delivering successful change management, producing quality products and services; building exceptional customer services; and engaging internal and external stakeholders. Demonstrated ability to deliver cost effective products and services, optimize operations and assets in a diversity of organizational environments including: traditional, alternative and innovative infrastructure construction; regulatory compliance; technical studies, assessments and remedial construction; water and environmental resource management and sustainability adaptations. Experienced in business/organizational leadership, strategic client/customer relationship management, corporate and municipal planning, development, program management, and operations. Results-oriented team builder, leading engaged, highly effective workforces in public and private organizations. Solid record of exceptional business growth across diverse public and private sectors.

Education: MS Environmental Engineering and Sciences, University of Florida, Gainesville, FL
MA Biology, University of South Florida, Tampa, FL
BA Botany, University of South Florida, Tampa, FL

Public Sector Positions

El Dorado Irrigation District. Placerville CA

2001 - 2007

General Manager

- 6 years serving as CEO for multipurpose water, wastewater, recycled water, hydroelectric, recreation utility
- Significant organizational management improvements, increasing staff from 101 to 303, doubling operating budget and establishing first-ever 5, 3, and 1 year CIP
- Resolution of significant major regulatory challenges, championed environmental ethics, watershed and resource conservation enhancements
- Overhaul of finance, level of service, cost of service and rate making
- Reported to 5-member elected board

Metropolitan Water District. Los Angeles, CA

1996 - 2001

Executive Policy Assistant / Assistant Vice President

5+ years, reporting to 2 different GM's on strategic assignments

- Legislative and regulatory challenges, negotiations and policy development
- Conservation Program Sponsor
- Benchmarking of communications, public outreach, governmental coordination and media services
- Stakeholder consensus building with Southern California environmental community
- Official District representative on numerous federal, state and regional boards, collaboratives and policy initiative
- Appointed by LA County Board of Supervisors to perform Alternative Dispute Resolution services to resolve a legal challenge related to Army Corps and Department of Public Works proposed flood protection along the LA River (1-year assignment)

Las Virgenes Municipal Water District, Calabasas, CA

1990 - 1996

Served as Department head in 3 of the agency's 4 departments:

- **Director of Resource Conservation:** created, recruited and hired staff to establish new department responsible for conservation, drought management and response; public and school education programs; intergovernmental and legislative coordination; Malibu Creek watershed facilitated dialog to resolve permitting disputes
- **Director of Operations:** full operations and management responsibilities of district facilities operations including: water, wastewater, reservoir and composting facilities
- **Director of Engineering:** full executive engineering responsibilities including planning, compliance, design and customer interactions; led the initial investigations regarding seasonal storage options for recycled water program

Private Sector Positions

Parsons Environment and Infrastructure / Parsons Industrial Business Group

2012 - 2016

VP, Business Development Mgr, Global Executive Sponsor, NW Regional Manager, Corporate Leadership Team, OD Mgr

Member of executive leadership team actively involved in business and strategic corporate planning efforts. Led critical problem solving with key clients, facilitated collaborations with business unit leaders (including c-suite), facilitated proposal development and interview presentations for corporate top pursuits, conducted coaching and mentoring services within Parsons and with water-related, environmental and oil and gas clients.

High performing Business Development leader achieving high Gross Profit sales targets:

- Achieved 2013 sales profit goal of \$3MM
- Achieved 2014 sales profit goal of \$6MM
- Reached \$14MM profit in 2015 with goal of \$15MM
- Global executive sponsor for key clients
- 5 new clients; doubled profit with existing clients in 2 years

NW Regional Manager for operations and sales west of the Mississippi and north of Bakersfield CA

- Increased performance with the top 5 clients in the region within 5 months
- Currently achieving nearly 90% of 2016 forecast profit goals
- Created regional cohesion across the geography with diverse business lines – environmental, water/wastewater, vertical construction, utilities and infrastructure

Zone 7 Water Agency

- Series of organizational leadership development workshops with 3 organizational units

Cardno, Sacramento

2010 - 2012

Vice President, Water Resources Leadership Team

Leading, planning, managing, oversight of projects with public water-related utilities and commercial oil and gas corporation

Expert Restoration Services for large International oil and gas client highly confidential environmental cleanup program

- Full scale rewriting of over 100 damage assessment reports in less than 6 weeks
- Coordination and leadership with environmental compliance and legal strategy team

Reach 2 B Overall Project Coordinator: San Joaquin River Restoration Project (SJRRP), largest river restoration project in the country

- Phase I overall project coordinator (as specified by USBR) to implement Reach 2B Project, participants included US Bureau of Reclamation, CA DWR, Friant Water Users, NRDC, NMFS, CA Department of Fish and Wildlife, landowners and other public stakeholders
- Author of annual reports to state agencies, US Congress, Federal Court

California Department of Water Resources, Natural Resource Management:

- Author, Salton Sea Governance Options

Benchmarking and Program Assessment, Las Virgenes Municipal Water District

- Program assessment and benchmarking of Resource Conservation Department for the General Manager and Board of Directors

Brown and Caldwell, Sacramento

2008 - 2010

Vice President, Water Leadership Team

Restoration Administrator, San Joaquin River Restoration Project (SJRRP)

- Hired by Settling Parties, appointed by federal court as the first Restoration Administrator for SJRRP
- Established protocols for communication, operation and program management; led weekly to monthly coordination and program meetings; coordinated with funding agencies; established program management schedule with assignment leads
- Conducted numerous conflict resolution sessions
- Project Manager, City of San Diego, Public Utilities Department, Facilities Master Plan, UWMP
- Led preparation of alternative plans to combine previously separate water and wastewater departments into the Public Utilities Department
- Involved evaluation of existing office and administrative facilities, identification of remediation and structural requirements, located potential new office locations and available real estate

- Led collaborative workshop with City leadership to evaluate proposed solutions
- Developed executive report for Department leadership and City Council review and actions.
- Authored stand-alone sustainability plan, as part of the Urban Water Management Plan

Selected Public Appointments

- California Water Commission, Governor appointed, California Senate confirmed
- National urban water representative to the President's National Drought Policy Commission

Non-Profit Sector

- Bay Planning Coalition Board of Directors
- Water Education Foundation Board of Directors
- Urban Water Institute, Regional Vice Chair, Board of Directors
- AWWA Direct Potable Reuse Standard Committee
- AWWA Chair Recycled Water Standard Committee
- AWWA Water Resource Sustainability Division Vice Chair
- AWWA Conservation Division Chair
- Asian Pacific Economic Council invitation only presentation at international climate change symposium in Jakarta, Indonesia
- United Outreach of El Dorado County, Chair and member of Board of Directors (homeless program)