



## Executive Director for CCLT

Non-profit / Environmental Conservation  
Downtown Sacramento / Travel ~ 10%

### The Organization [www.calandtrusts.org](http://www.calandtrusts.org)

There's nowhere on earth like California. Its rich natural diversity, awe-inspiring beauty, world-class recreation and essential agricultural lands make protecting California's natural heritage not just a statewide obligation but also a national mandate. Strong land trusts are a powerful way to protect extraordinary land and water resources. Since our founding in 2005, CCLT's purpose has been to equip individual land trusts with knowledge, funding and laws to undertake strategic, effective, and community-based land and water conservation. By combining the passion of people to protect and enjoy our natural heritage with the expertise and financial wherewithal to succeed, CCLT leads the effort to conserve California's beauty, agriculture, wildlife, open space, parks and recreational resources, from urban neighborhoods to wilderness, for today and tomorrow.

### The Mission

Your mission is to build upon the groundwork that's been laid in the past dozen years since CCLT's founding. You'll lead our organization to realize its goals of conserving our extraordinary land and water resources for all Californians. You'll do this through the strength of your skill set and sheer will of personality to shepherd CCLT into its next decade. Paramount to your success will be your ability to raise support and funding to grow the organization, hire additional resources and mentor the existing talent. Success will be measured by continuing to serve the needs of 150 land trusts, being an influential force among myriad public and private constituencies, and providing leadership to build a bigger tent of public engagement and inclusivity in conservation.

### The Responsibilities

As Executive Director, you're our most visible leader, charged with daily oversight and future growth of the organization. Reporting to the board of directors, you'll lead CCLT programs, activities and finances. Specifically, you'll be tasked with:

- Carrying out a compelling and achievable vision for CCLT that supports our basic tenets to lead, advocate, communicate and educate on statewide conservation efforts.
- Monitoring and analyzing the needs of the California land trust community
- Interacting with CCLT's external environment – brokering opportunities, creating/sustaining networks, positioning us to adapt to changes in the resource environment, with an eye on addressing traditionally underserved populations.
- Managing CCLT's internal environment - human resources, finance, strategic planning, and program services oversight.

### The Qualifications

5+ years recent leadership experience running a not-for-profit organization that includes:

- Success in fund development – foundation grants, public agency support, event sponsorships, and individual donations.
- A general understanding of California's culture, politics, laws, organizations.
- Building coalitions among organizations and agencies to create a network of statewide relationships.
- Program development and administration.
- Working with a broad set of public and private stakeholders (elected officials, land trusts, agencies, media, etc.).
- Experience working with culturally diverse communities would be highly valued in this role
- Sincere interest in pursuing the goals of land, water and overall environmental conservation.
- Attributes – passionate, poised, polished public speaker, mentor, consensus-seeker, PR savvy.
- Education – Master's degree in a related field is preferred.

### The Compensation

- Competitive base salary + a nice benefits package
- *Please note that while our salaries are in line with other small non-profits, we cannot compete with for-profit salaries.*

Candidates are invited to submit resumes to: [dawn@blocktalent.com](mailto:dawn@blocktalent.com)

9/29/16