



*FarmLink helped me find the ground and facilitated the relationships that enabled me to have a career in farming. As someone who didn't come from a farming family, an organization like FarmLink is essential to help us gain access to resources like land and capital.*

- Chris Hay, Say Hay Farms, Yolo County



*As my farm business has grown, financing has become increasingly important. Strawberries, one of the primary crops that I grow, require quite a bit of capital up front to plant and care for before I can harvest and generate revenue. Without the financing I have been able to access working with FarmLink, I would not be able to operate my business at the scale I do. In addition to the financing, the business resources and advice that FarmLink provides have been essential for my success.*

- Rigoberto Bucio, Bucio Organic Farm, Monterey County

## Contact FarmLink

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**FARMLINK**

[www.cafarmlink.org](http://www.cafarmlink.org)

SERVING FARMERS,  
RANCHERS,  
AND LANDOWNERS



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*California FarmLink  
Can Help You Meet  
Your Goals!*

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## About California FarmLink

California FarmLink is a nonprofit organization that provides farmers with tools and resources to lease and purchase land, access capital, and improve financial management skills. We have been helping farmers find and secure land since 1999, and our loan program, launched in 2010, provides farmers with the capital they need for production, equipment, and land to sustain and grow their farms.



### Access to Land

California FarmLink works with beginning and established farmers to:

- Find land
- Facilitate landowner and farmer negotiations
- Develop and review leases and other tenure agreements
- Guide farm successions and transfers

### Access to Capital

California FarmLink provides loans to small-scale farmers and ranchers.

- Operating and equipment/infrastructure loans
  - \$2,500 – \$650,000
  - flexible withdrawal and no early repayment penalties
- Farm mortgage loans up to \$650,000

## How FarmLink Can Help You

**If you are a farmer or rancher with less than two years of experience, you can:**

- Receive resources and referrals
- Attend workshops to learn about finding land and securing tenure, and planning your farm business

**If you are a farmer or rancher with two or more years of experience, and a plan for your farm business, you can:**

- Connect with opportunities to lease or buy land
- Receive hands-on help with lease development and negotiation to create a win-win agreement for you and the landowner
- Receive assistance in obtaining financing
- Learn more about how to manage and grow your business

**If you are a landowner interested in leasing your property to a farmer, you can:**

- Market your property effectively to qualified farmers
- Receive help with lease negotiation to create a win-win agreement for you and your tenant

### Farm Succession

California FarmLink assists retiring farmers and families with planning for intergenerational farm transitions, and provides tools, resources, and referrals to facilitate this complex process.

## FarmLink Serves Three Major Agricultural Regions of California:

- Central Valley
- North Coast and Bay Area
- Central Coast



### Get Started Working with FarmLink

- Visit [www.cafarmlink.org](http://www.cafarmlink.org)
- Click on *Find Land*, *Find a Farmer*, or *Get a Loan*

The mission of California FarmLink is to link independent farmers and ranchers to the land and financing they need for a sustainable future.